

## Membership fees 2025

Annual membership fees. Applicable to all members in 2025. We consider the annual turnover linked to HP activity. Based on the fees defined by the General Assembly on 7.6.2023 for 2024, a 3.58% indexation has been applied for 2025.

| Commercial enterprise* |                             |                 |
|------------------------|-----------------------------|-----------------|
| Category               | Turnover on heat pumps      | Membership fees |
| COM1                   | > 300 000 000 €             | 23 505,37 €     |
| COM2                   | 150 000 000 – 300 000 000 € | 18 739,64 €     |
| COM3                   | 75 000 000 – 150 000 000 €  | 13 973,92 €     |
| COM4                   | 5 000 000 – 75 000 000 €    | 9 208,19 €      |
| COM5                   | < 5 000 000 €               | 5 309,83 €      |

| Startups** |                                  |                |
|------------|----------------------------------|----------------|
| Category   | Turnover on heat pump activities | Membership fee |
| START      | < 1 000 000 €                    | 2 071,60 €     |

| Utilities*** Consultancies & Financial partners |                                  |                |
|---|----------------------------------|----------------|
| Category  | Turnover on heat pump activities | Membership fee |
| UTFIN   | All                              | 12 925,18 €    |

| EU interest groups, National Heat Pump Associations |                                  |                 |
|---|----------------------------------|-----------------|
| Category  | Turnover on heat pump activities | Membership fees |
| EIG1  | > 1 000 000 €                    | 8 539,26 €      |
| EIG2  | 500 000 – 1 000 000 €            | 5 978,76 €      |
| EIG3  | 100 000 – 500 000 €              | 3 416,13 €      |
| EIG4  | < 100 000 €                      | 1 066,87 €      |

| Non-profit organisations (research institutes, universities, governmental organisations) |                                  |                |
|--|----------------------------------|----------------|
| Category   | Turnover on heat pump activities | Membership fee |
| RD   | All                              | 1 066,87 €     |

\*Commercial enterprise: companies that manufacture heat pumps, subsystems and components and place them on the market. Companies that place heat pumps on the market as their core business, including by providing heat as a service or heat pump-based services to business and end consumers. These services include, but are not limited to, consultation, design, installation, repair, distribution, optimization of heat pump systems for heating, cooling, and hot water purposes and ongoing support tailored to the specific needs of clients (B2B and B2C).

\*\*Startups (<50 employees) can join for a two-year entry membership (START), but move to the Commercial Enterprise category (COM) if turnover exceeds €1M before then. Expanding companies in the heat pump market apply under one of the COM categories.

\*\*\*Utilities: Companies that sell heat, electricity or both to end consumers.

In the case of mixed product / services portfolios, the dominant business determines the membership class.