

# Introduction of Speakers



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Thank you EHPA for the kind invitation to speak here!





# This is the Atlas Copco Group



Customers in more than **180** countries



43 000 employees in 70 countries



Established in **1873** Stockholm, Sweden



Turnover of 111 BSEK/ 11 BEUR



## A decentralized Group

#### **BOARD OF DIRECTORS**

## **PRESIDENT AND CEO**

#### **GROUP MANAGEMENT**



#### COMPRESSOR TECHNIQUE

- Compressor Technique Service
- Industrial Air
- Oil-free Air
- Professional Air
- Gas and Process
- Medical Gas Solutions
- Airtec



#### VACUUM TECHNIQUE

- Vacuum Technique Service
- Semiconductor Service
- Semiconductor
- Semiconductor Chamber Solutions
- Scientific Vacuum
- Industrial Vacuum



# INDUSTRIAL TECHNIQUE

- Industrial Technique Service
- MVI Tools and Assembly Systems
- General Industry Tools and Assembly Systems
- Chicago Pneumatic Tools
- Industrial Assembly Solutions
- Machine Vision Solutions



#### POWER TECHNIQUE

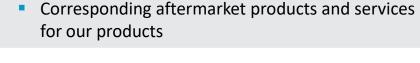
- Power Technique Service
- Specialty Rental
- Portable Air
- Power and Flow



## Atlas Copco Energas – An overview







(incl. solutions for power plants)

energy recovery

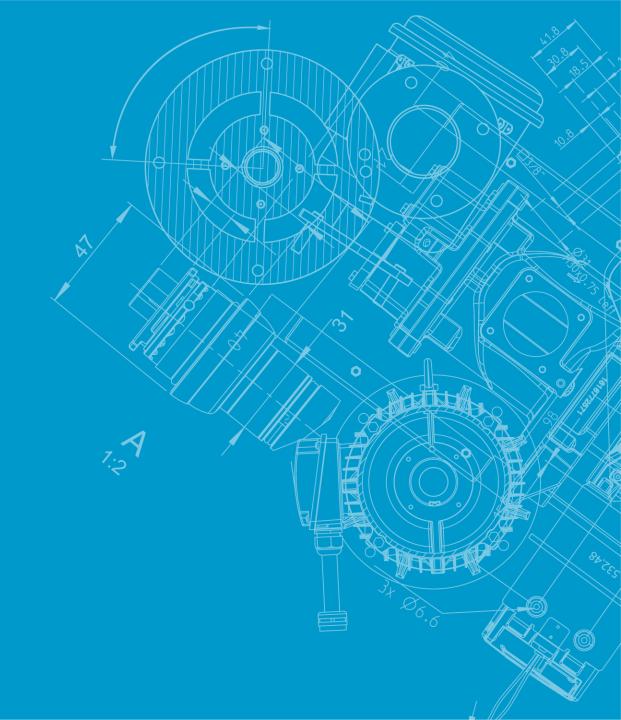


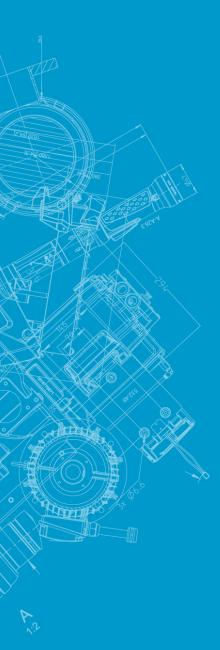
## **Product overview**

Туре	Technology	No. of stages	Max. power kW	Max. pressure bar a	Types of gases
Compressors	Integrally-geared for process gas	1-8	37 000	205	All
	Non-geared for air	1-3	37 000	7	Air
	Non-geared for polyolefins	1	6 000	40	PE / PP
	Oil-free gas screw	1-3	1 100	30	(Bio)-methane, NG, BOG, CO2, mixed refrigerant
	Oil-injected gas screw	1	250	16	(Bio)-methane, NG, BOG, CO2, mixed refrigerant
Expanders	Geared	1 – 4	23 000	250	All
	Non-geared	1-4	23 000	200	All
	Oil-free gas screw	1-3	500	25	Natural Gas (pipe-line)
Compander	Geared	1-8	37 000	205	All



# **Steam Generation**



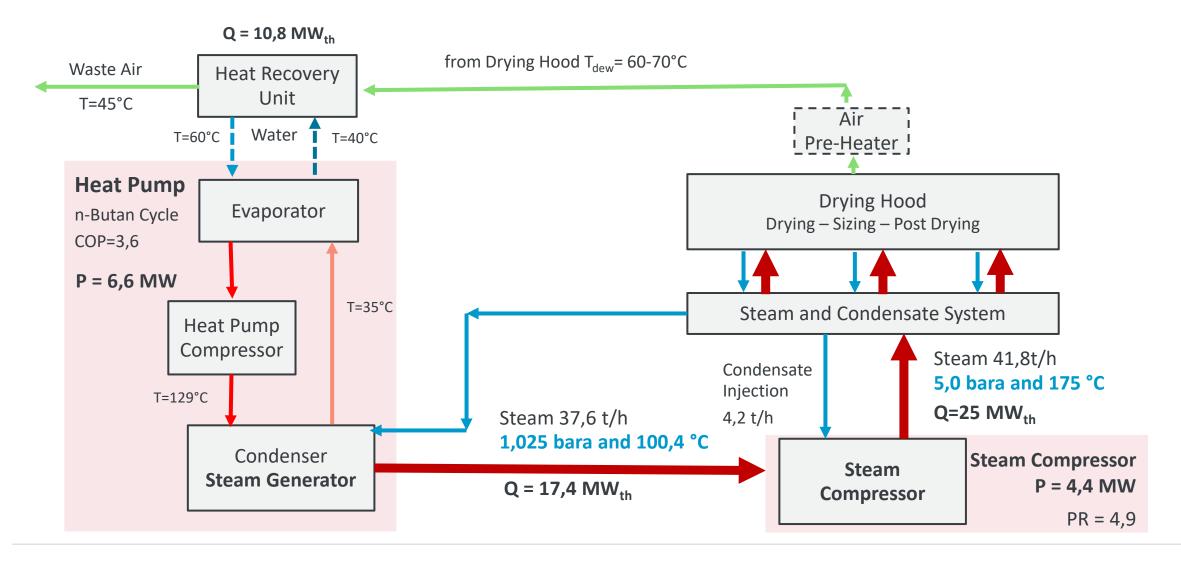


## **Case Overview**

- Upgrade of the steam production in a German Paper Mill
- The plant has already a shortage of steam for the actual paper production
- Future Increase of Cardboard production requires additional steam
- Turn Key Supply of a Heat Pump System
- Heat Pumps System for Base Load Steam Demand
  - Approx. 42 t/h Steam
  - 5 bar
  - 175 °C
  - Total COP =2,3
  - 11 MW heat recovery from Drying Hood



## Case: Base Load Heat Pumps Steam Generator for a German Paper Mill

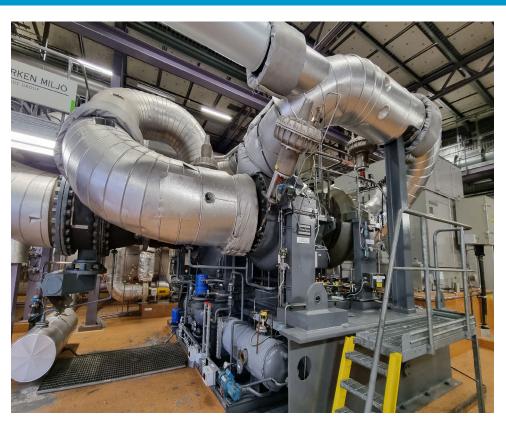




# **Heat Pump Products**

## **Sample References**

## Heat Pump, 40MW<sub>thermal</sub>

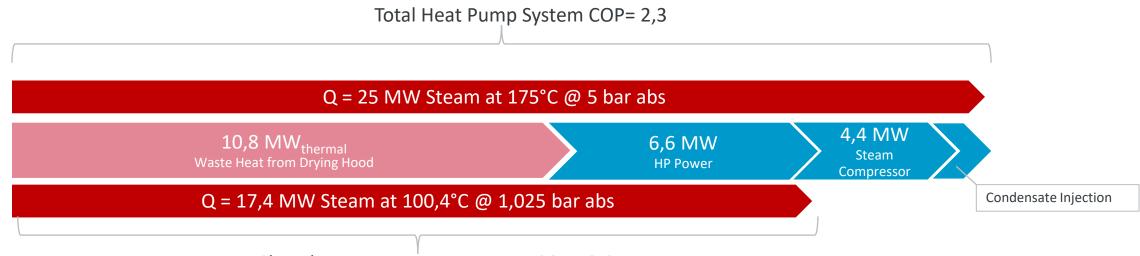


#### **Steam Compressor,** Product Steam 12 bara @ 275°C



## Heat Pumps Steam Generator for German Paper Mill

#### **COP of Steam Generating Heat Pump**



Closed Loop Butane Heat Pump COP= 3,6

Steam compressor used to increase pressure and temperature of the steam

What if 150°C is sufficient?

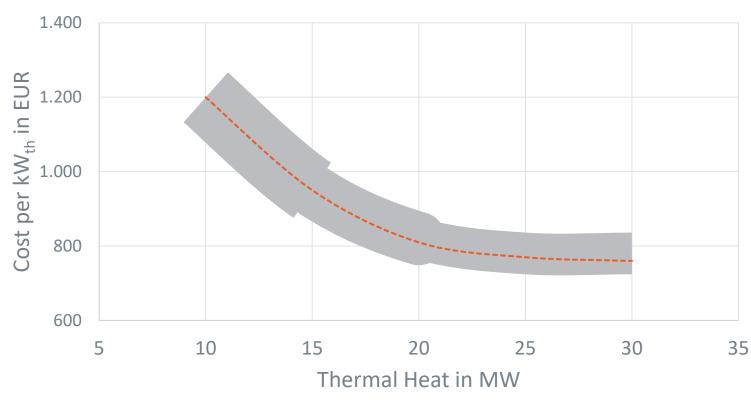
=> Higher efficiency if you go to lower Temperature



## Large scale engineered Heat Pumps Steam Generator Systems

#### Avarage CAPEX per MW<sub>thermal</sub> of a Engineered Heat Pump System

## Relative Cost of Engineered Heat Pump System





# Case: Base Load Heat Pumps Steam Generator for a German Paper Mill

#### **OPEX, CAPEX & TCO comparison – Base Load Steam Production**

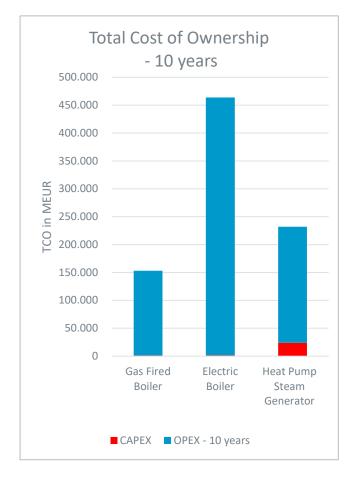
		Gas Fired	Electric	Heat Pump	
		Boiler	Boiler	Steam Generator	
Steam Demand		175 °C @ 5 bar abs; ~42 t/h			
Required Heat	kW	25.000			
Efficiency	%	96,00	99,00	230,00	
Primary Energy Demand*3	kWh	26.042	25.253	10.870	
Yearly Primary Energy Consumption	MWh	216.719	210.152	90.457	
Total price per kWh	EUR/kWh	0,07	0,22	0,23	
Price per kWh	EUR/kWh	0,04	0,13	0,15	
Tax and Duties*1	EUR/kWh	0,01	0,04	0,04	
Grid usage fee	EUR/kWh	0,01	0,05	0,04	
Carbon tax	EUR/kWh	0,01			
Energy Cost yearly	TEUR	15.170	46.233	20.805	
CO2 Emission *2	tons/year	43.517	*4	*4	
OPEX - 10 years	TEUR	151.703	462.333	208.050	
CAPEX (approx.)	TEUR	1.300	1.500	24.000	
TCO - 10 years	MEUR	153.003	463.833	232.050	

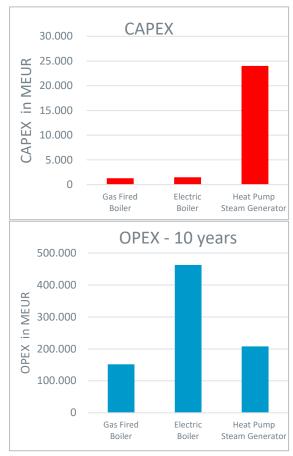
<sup>\*1</sup> Excluding VAT and other recoverable taxes and levies; \*2 200,8 g CO<sub>2</sub>/ kWh; \*3 95% utilization assumed; \*4 100% renewable energy assumed



# Case: Base Load Heat Pumps Steam Generator for a German Paper Mill

#### **TCO – Total Cost of Ownership for 10 years**

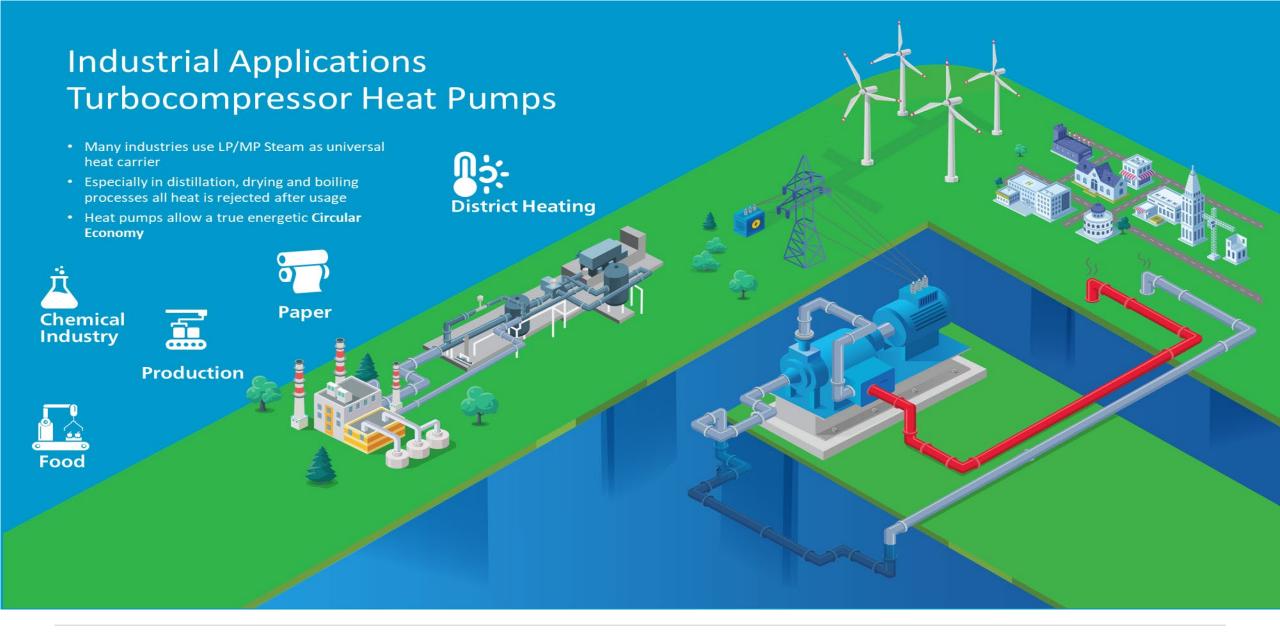




## **Summary**

- Heat Pumps Systems are the most efficient solution for CO2 neutral base load steam generation in Paper Mills
- Significant Reduction of CO2 Emmisions
- TCO compare to electric boilers, the high CAPEX is off set by the high OPEX
- TCO compared to fossile fuel steam generation systems the Electric Energy Cost is the dominating factor
- Electric Energy Price Development
  - Decoupling of the price from Fossile Fuel Price
  - High Electric Energy cost can be offset by CCfD's (Carbon Contract for Differences)
  - With the increase of Renewables Energy Production the Electric Energy price is expected to fall











# Atlas Copco

